

WE ARE LOOKING FOR:

→ Technical Business Development Engineer (f,m,n)

FIBRECOAT

Job profile

- You are responsible for the expansion of the business line:
Aluminium-coated inorganic fibres called AluCoat
- Technical advice and support in the development of technical solutions internally and externally
- Preparation of offers and follow ups using ERP and CRM Tools
- Planning of current and future fields of application
- Key account management
- Representation of FIBRECOAT at customers, investors and events
- Close cooperation with the management, customers and investors



FIBRECOAT is an upcoming and innovative startup from Aachen. Our mission is to high performance materials affordable and accessible to the mass market. We distinguish ourselves with our results-oriented working style and by tackling challenging tasks with a high creative leeway.

You would have the chance to contribute to the sustainable development of our society by collaborating with us.

Application requirements

- Successfully completed technical or business studies
- Interest and affinity for technical problems and solution-oriented working methods
- Willingness to international travel
- Positive and motivating communication
- Fluent negotiation skills in English and German, other languages are beneficial
- You have a strong sense of initiative, reliability and the ability to work in a team
- Practical experience in technical sales is an advantage
- An existing industry network is desirable
- Self-confident and self-assured appearance as well as high presentation skills

fibreccoat.de

The position starts on 01.12.2022 and is limited to 2 years.
with the prospect of permanent employment.

→ **Applications including salary expectations can be sent to:**
edgar.haustov@fibreccoat.de

FibreCoat GmbH
Dennewartstraße 25-27
52068 Aachen